

DR BERND THURAT  
INTERIM MANAGEMENT

# Interim Specialist

DR BERND THURAT

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” As Interim Manager, Managing Director, CRO, COO or CEO I will realign your enterprise, restructure or optimize processes and costs. Place trust in my long years of experience in the areas of General Management, Production, Sales and Engineering. As a temporary authorized representative I will lead your business through mission critical development phases or I will take over project responsibility for your active business. ”

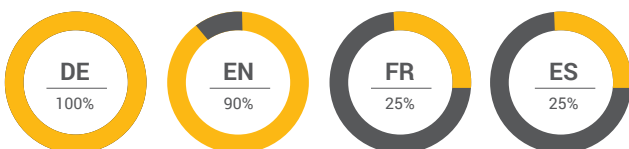
## MY PERFORMANCE

- Realignment
- Efficiency increase
- Right sizing
- Generation change

## YOUR BENEFITS

- Unbiased, external view
- Clearly defined time frame without long-term commitment
- Consistent implementation of agreement
- Fast results
- Long-term, sustainable strategies
- Calculable costs

## LANGUAGES



## 30 YEARS OF EXPERIENCE

### Management

- Leadership experience in medium-sized corporate entities (KHD AG, Oerlikon Group, Cooper Industries, KraussMaffei)
- Company management (Wilo AG, RWK Kalk AG, Leybold Vakuum GmbH)
- Change management and restructuring

### Lines of Business

- Machine/plant engineering
- Primary industry (lime, cement)
- Project business
- High-volume production
- Special machines

### Internationality

- Holding technical and commercial executive positions in line function with global responsibility
- (Inter)national experience, for instance in dealing with foreign authorities (building permits, investment subsidies, tax issues, etc) and management mindsets in Europe, overseas and Asia

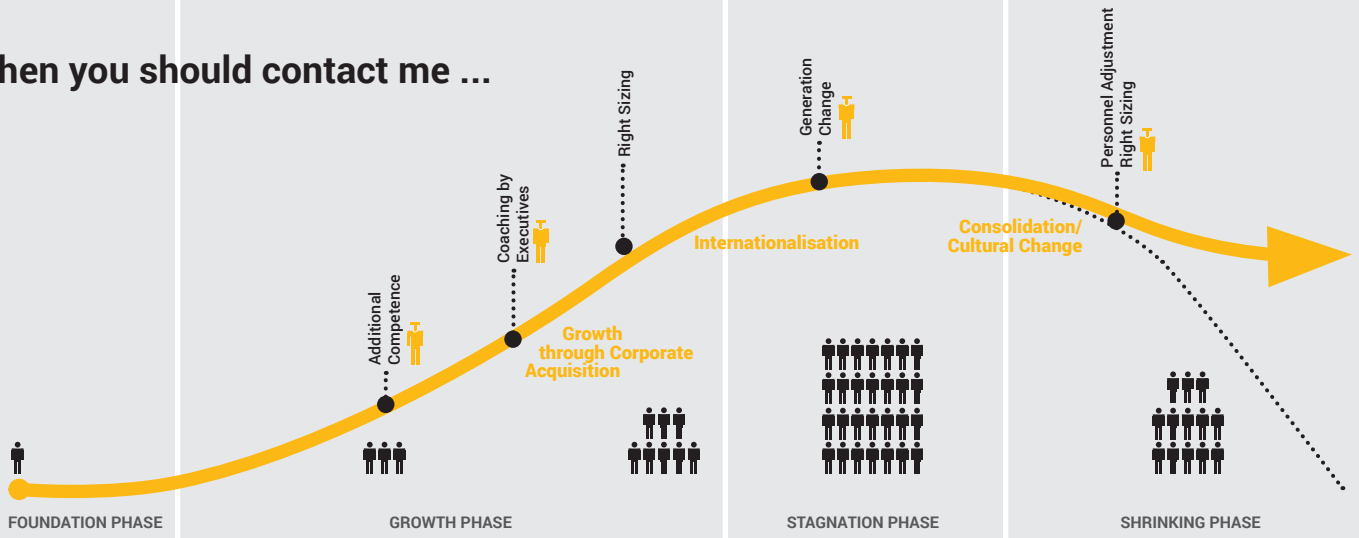
## CORE COMPETENCIES

- Results-oriented working style
- Integrative approach
- Strong communication and organisation skills
- High personnel competence

## BACKGROUND

- Interim Executive, ebs; INSEAD, Fontainebleau; USW, Schloss Gracht
- Business Management IMD, Lausanne
- Sociology and psychology
- Study of Mechanical Engineering with focus on production technology, company organisation, business administration, RWTH-Aachen (Dipl Ing/Dr Ing)
- Apprenticeship tool maker

## When you should contact me ...



### Realignment

- Sustainable realignment within the scope of changed sales markets
- Build up and modify production and sales (incl regionalisation)



### Efficiency increase

- Optimise production processes, linking of manufacturing, logistics, sales
- Reduce costs, increase effectiveness
- Implement new operating models (insourcing/outsourcing)
- Establish modern controlling and management tools (portfolio analysis, shop floor management, total quality management and zero defect strategy acc to Kaizen principles)



### Right Sizing

- Scale corporate size acc to sales and results (growth – shrinkage)
- Restructure business units, divisions or entire enterprises
- Long years of experience in outplacement and cooperation with reputable consultancy firms
- Negotiate with works councils, unions, labour courts, arbitration committees
- Realign during top line growth through acquisition, expansion or production relocation
- Lean management to streamline overcapacities, administration structures and decision-making levels



### Generation Change

- Structure the transition: Group and one-to-one coaching of first and second level
- Future-oriented realignment of enterprise
- Establish new management culture and initiate cultural change with employees and in processes

